



***“By outsourcing our hosting to ITS, we have saved thousands of pounds in running costs and freed up in-house IT resource.”***

**Paul Mullens, IT Manager,  
Netto Foodstores**

### *Netto's requirements*

As the fastest growing supermarket in the UK\*, Netto is the first choice for great value products with no compromise on quality. With approaching 200 stores across the country and plans to open at least 5 new stores every year, Netto is the UK's leading discounter.

Operating in the multi-lane retail environment and taking millions of pounds each week, Netto needed a fast, secure and cost-effective way to manage its card payments. In response to the increasingly stringent data security requirements imposed by PCI DSS (Payment Card Industry Data Security Standard), the supermarket wanted to meet its compliance obligations in the most efficient way possible.

### *The ITS solution*

As a PCI DSS-certified payment service provider, ITS helped Netto to minimize the burden of compliance. The ITS Retail solution captures all payment card transactions and stores them in a secure environment before submitting to the banks for settlement each night. Netto was able to continue using its existing point of sale hardware and simply upgraded to the ITS software.

ITS' fast and resilient communications channel enables high-speed real-time authorization and ensures that customers are not kept waiting at the point of sale.

In line with PCI requirements, ITS store all transactions in a robust multi-tiered, clustered environment offering high security and availability. By taking advantage of our fully-managed retail service, featuring 24/7 support, Netto was able to dramatically reduce the impact of PCI DSS compliance on its business.

### *How Netto benefited*

“Efficient operations are vital to our business success. By outsourcing our hosting to ITS, we have saved thousands of pounds in running costs and freed up in-house IT resource to focus on other projects,” said Paul Mullens, IT Manager. “With the continuously evolving security requirements, PCI compliance was a real headache; now ITS deal with that for us.”

“Offering fast and friendly customer service at the point of sale is essential and we have noticed that card transaction times have improved since switching to ITS Retail. We have also been able to cut fraud and reduce our business risk.”

“The rollout to all our stores was handled in a timely and efficient manner and we are confident that we have a scalable solution that will grow with our business.”

\*Source: AC Nielsen, 2009

**To find out how ITS payment solutions can help you meet your compliance obligations call us on 01243 434500, e-mail [sales@InteractiveTS.com](mailto:sales@InteractiveTS.com) or visit: [www.InteractiveTS.com](http://www.InteractiveTS.com)**

